Dynamics GP User Group

April 29, 2021

Agenda

- ☐ Dynamics GP Life Cycle

- ☐ GP and the Cloud

- ☐ Dynamics

GP Fixed Lifecycle Policy

- Dynamics GP versions prior to 18.2 are still governed under the Fixed Lifecycle policy, which means the products are supported for **10 years** (5 years of Mainstream support and 5 years of Extended support). Let's dig further into what this change actually means for you.

- Supported Versions

  - Microsoft Dynamics GP 2016 - mainstream support ends 7/13/2021 - extended support ends 7/14/2026

  - Microsoft Dynamics GP 2018 – mainstream support ends 1/10/2023 – extended support ends 1/11/2028

Modern Lifecycle

- With the release of Microsoft Dynamics GP in October 2019, we have a "new" term to our GP vocabulary we are not all that familiar with called Modern Lifecycle.

- As you may have noticed from some of the documentation that has published with the release the "year" has been dropped from our name. This is because Microsoft Dynamics GP is moving to the Modern Lifecycle model. (like most of Microsoft's other products)

Modern Lifecycle

- ☐ Software Lifecycle Policy for Microsoft Dynamics GP
  - ☐ Each year you are guaranteed at minimum:
    -Feature update in **October,** meaning a larger update that includes new features for our customers.
    -**Year end updates** in November (U.S.) December (Canada)
    -**Mid-Year update** (typically June/July timeframe) depending on regulatory changes for the year
  - ☐ This is the minimum, there may be hotfixes released throughout the year with other changes.
    With each of the above releases, there will be continual quality fixes in each update.

Modern Lifecycle

- 2. This lifecycle shows beyond any end date we currently have for Dynamics GP and will continually be updated.

- 3. With this policy there is no Mainstream support or Extended Support for another 5 years. With the modern policy we encourage customers to stay current with the release and apply at least 1 update a year if at all possible. If for example, a customer has not applied an update in 2 years, this does not mean when they call into support we will not help them, we will help them with their support questions. If this customer was running into a quality issue that was fixed in a prior update, then they need to apply the latest patch to receive the fix.

GP Lifecycle

Last a note from Terry Heley. (4/22/21)

"The last item I want to call out is FUD (Fear, Uncertainty and Doubt) that we all read online, many of us deal with this daily, and really greater Microsoft itself, what we all have found, creates our own FUD.

As we all know, it is Q4 …sales pressure is high and unfortunately these tactics are continually used to scare our customers….Stay Strong….

What I recently figured out from a few of you emailing me (thanks for letting me know) is they are scaring our customers using an OLD lifecycle link and saying GP is ending as of 2023.

This is not true, if it was guaranteed I will tell you, yes if you read down for those specific older versions, but not the current version of GP.

We should all be using this link the current Modern Lifecycle for GP

https://docs.microsoft.com/en-us/dynamics-gp/terms/lifecycle"

GP in the Cloud

☐ Dynamics GP is still an On-Premise ERP

☐ GP is not a cloud ERP solution
- Microsoft's Cloud ERP solutions are
  - Dynamics 365 Business Central
  - Dynamics 365 F&O (Finance and Operations)

GP in the Cloud

- Dynamics GP can be hosted in the cloud.
  - What we mean is the GP you all have can be installed in the cloud
- GP can be hosted with
  - Microsoft Azure
  - Amazon Web Services (AWS)
  - Njevity
  - Data Center

What is Dynamics

- In Septmeber 2005 Microsoft launched the Dynamics Brand, becoming Microsoft Dynamics.
- The first products were.
  - Microsoft CRM becomes Microsoft Dynamics CRM.
  - Microsoft Business Solutions-Great Plains becomes Microsoft Dynamics GP.
  - Microsoft Business Solutions-Axapta® becomes Microsoft Dynamics AX.
  - Microsoft Business Solutions-Navision becomes Microsoft Dynamics NAV.
  - Microsoft Business Solutions-Solomon becomes Microsoft Dynamics SL.

What is Dynamics 365

- In 2016 Microsoft add Dynamics 365

- **Dynamics** 365 is a set of interconnected, modular Software-as-a-Service (SaaS) **applications** and services designed to both transform and enable your core customers, employees, and business activities. It combines **CRM** and ERP capabilities, integrating your data, business logic, and processes.

What is Dynamics 365

- ☐ Dynamics 365 Finance and Operations (F&P)
- ☐ Dynamics 365 Business Central
- ☐ Dynamics 365 Customer Engagement (CRM)
- ☐ Field Service
- ☐ Project Service Automation
- ☐ Talent

What is Dynamics 365

An Overview of What is Dynamics 365.

What is Microsoft 365

- Microsoft 365 was launched in 2017 as a superset of Office 365 and Windows 10 Enterprise licenses, along with other cloud-based security and device management products. In 2020, Office 365 was rebranded as Microsoft 365 to be marketed towards consumers and small businesses to emphasize a wider inclusion of products that reach beyond the central Microsoft Office software, such as cloud-based productivity tools and artificial intelligence (AI) features.

What is Microsoft 365

☐ Microsoft Office

☐ Teams

☐ One Drive

What is Power Platform

- Uses PowerApps, Power BI, and Microsoft Flow to customize, extend, and build all the apps you need for your business and unlock the potential of Office 365 and Dynamics 365

What is Power Platform

☐ Power BI

☐ Power Apps

☐ Power Automate

Questions?

- Leaf is available to assist with any of the products discussed today.
- tlister@leafsoftwaresolutions.com